FY 97- FY 2000 Initial Endorsements

Basic FHA & Risk Sharing ... Counts by HUB (loans, units, \$\$)

| | Duste 1 1111 C | | Basic FHA | | | Basic FHA Total | | haring | | | Risk Sharing Total | Grand Total |
|-------------|------------------|-------------|-----------|---------|---------|--------------------|--------|---------------|---------|--------------|--------------------------|----------------|
| HUB | Data | FY 97 | FY 98 | FY 99 | FY 00 | | FY 97 | FY 98 | FY 99 | FY 00 | 1000 | |
| ATLANTA | # loans | 39 | 35 | 26 | 32 | 132 | 5 | 9 | 5 | 5 | 24 | 156 |
| | # units | 4,821 | 4,502 | 3,241 | 3,662 | 16,226 | 148 | 246 | 180 | 195 | 769 | 16,995 |
| | Mtge \$\$ (mils) | \$165.2 | \$146.2 | \$154.9 | \$138.0 | \$604.4 | \$7.3 | \$10.0 | \$3.3 | \$4.0 | \$24.7 | \$629.0 |
| | % of FY loans | 6.1% | 5.6% | 4.5% | 6.5% | 5.7% | 7.8% | 11.7% | 6.0% | 6.0% | 7.8% | 5.9% |
| | % of FY units | 4.7% | 5.4% | 4.1% | 5.4% | 4.9% | 2.0% | 2.6% | 1.8% | 2.4% | 2.2% | 4.6% |
| | % of FY \$\$ | 4.1% | 3.8% | 4.1% | 4.2% | 4.0% | 2.4% | 3.0% | 0.8% | 1.1% | 1.7% | 3.8% |
| BALTIMORE | # loans | 53 | 45 | 43 | 29 | 170 | 4 | 2 | 6 | 5 | 17 | 187 |
| | # units | 8,901 | 5,635 | 6,654 | 3,651 | 24,841 | 524 | 290 | 670 | 628 | 2,112 | 26,953 |
| | Mtge \$\$ (mils) | \$340.1 | \$291.9 | \$323.7 | \$210.7 | \$1,166.4 | \$34.0 | \$10.0 | \$34.5 | \$29.2 | \$107.6 | \$1,274.1 |
| | % of FY loans | 8.3% | 7.2% | 7.4% | 5.9% | 7.3% | 6.3% | 2.6% | 7.2% | 6.0% | 5.5% | 7.1% |
| | % of FY units | 8.8% | 6.7% | 8.5% | 5.4% | 7.5% | 6.9% | 3.1% | 6.7% | 7.7% | 6.0% | 7.3% |
| | % of FY \$\$ | 8.4% | 7.6% | 8.6% | 6.4% | 7.8% | 11.4% | 3.0% | 7.9% | 7.8% | 7.5% | 7.7% |
| BOSTON | # loans | 48 | 38 | 28 | 41 | 155 | 7 | 7 | 17 | 11 | 42 | 197 |
| | # units | 6,080 | 4,276 | 3,036 | 3,989 | 17,381 | 741 | 576 | 2,299 | 1,916 | 5,532 | 22,913 |
| | Mtge \$\$ (mils) | \$312.2 | \$177.7 | \$94.0 | \$175.9 | \$759.8 | \$39.3 | \$30.5 | \$109.4 | \$105.7 | \$284.9 | \$1,044.7 |
| | % of FY loans | 7.5% | 6.1% | 4.8% | 8.4% | 6.6% | 10.9% | 9.1% | 20.5% | 13.1% | 13.6% | 7.5% |
| | % of FY units | 6.0% | 5.1% | 3.9% | 5.9% | 5.2% | 9.8% | 6.1% | 22.9% | 23.6% | 15.8% | 6.2% |
| | % of FY \$\$ | 7.7% | 4.6% | 2.5% | 5.3% | 5.1% | 13.2% | 9.1% | 25.2% | 28.3% | 19.8% | 6.3% |
| BUFFALO | # loans | 22 | 26 | 26 | 13 | 87 | 1 | 1 | | | 2 | 89 |
| | # units | 3,323 | 3,288 | 2,801 | 1,172 | 10,584 | 142 | 172 | | | 314 | 10,898 |
| | Mtge \$\$ (mils) | \$212.7 | \$247.0 | \$134.4 | \$80.6 | \$674.8 | \$4.1 | \$4.8 | | | \$8.9 | \$683.7 |
| | % of FY loans | 3.5% | 4.2% | 4.5% | 2.7% | 3.7% | 1.6% | 1.3% | 0.0% | 0.0% | 0.6% | 3.4% |
| | % of FY units | 3.3% | 3.9% | 3.6% | 1.7% | 3.2% | 1.9% | 1.8% | 0.0% | 0.0% | 0.9% | 3.0% |
| CTT C A C C | % of FY \$\$ | 5.2% | 6.4% | 3.6% | 2.4% | 4.5% | 1.4% | 1.4% | 0.0% | 0.0% | 0.6% | 4.2% |
| CHICAGO | # loans | 29 5 152 | 32 | 39 | 57 | 157 | 1 | 6 | 4 | 5 | 16 | 173 |
| | # units | 5,153 | 5,244 | 7,491 | 9,324 | 27,212 | 227 | 1,052 | 472 | 617 | 2,368 | 29,580 |
| | Mtge \$\$ (mils) | \$169.2 | \$175.1 | \$269.5 | \$357.5 | \$971.3 | \$5.0 | \$25.4 | \$17.3 | \$22.1 | \$69.8 | \$1,041.1 |
| | % of FY loans | 4.6% | 5.1% | 6.7% | 11.6% | 6.7% | 1.6% | 7.8% | 4.8% | 6.0% | 5.2% | 6.6% |
| | % of FY units | 5.1% | 6.2% | 9.5% | 13.7% | 8.2% | 3.0% | 11.2% | 4.7% | 7.6% | 6.8% | 8.1% |
| | % of FY \$\$ | 4.2% | 4.5% | 7.1% | 10.8% | 6.5% | 1.7% | 7.5% | 4.0% | 5.9% | 4.8% | 6.3% |

| | | | | | | Basic FHA | | | | | Risk Sharing | Grand |
|--------------|------------------|---------|-----------|---------------|---------|-----------|--------|--------|--------------|--------------|-----------------|-----------|
| | | | Basic FHA | | | Total | Risk S | haring | | | Total | Total |
| HUB | Data | FY 97 | FY 98 | FY 99 | FY 00 | | FY 97 | FY 98 | FY 99 | FY 00 | | |
| COLUMBUS | # loans | 33 | 35 | 28 | 23 | 119 | 1 | 4 | 1 | | 6 | 125 |
| | # units | 5,416 | 4,880 | 3,534 | 2,646 | 16,476 | 66 | 840 | 84 | | 990 | 17,466 |
| | Mtge \$\$ (mils) | \$192.8 | \$201.8 | \$179.5 | \$131.9 | \$706.1 | \$1.8 | \$19.5 | \$2.1 | | \$23.4 | \$729.5 |
| | % of FY loans | 5.2% | 5.6% | 4.8% | 4.7% | 5.1% | 1.6% | 5.2% | 1.2% | 0.0% | 1.9% | 4.7% |
| | % of FY units | 5.3% | 5.8% | 4.5% | 3.9% | 5.0% | 0.9% | 9.0% | 0.8% | 0.0% | 2.8% | 4.8% |
| | % of FY \$\$ | 4.7% | 5.2% | 4.8% | 4.0% | 4.7% | 0.6% | 5.8% | 0.5% | 0.0% | 1.6% | 4.4% |
| DENVER | # loans | 32 | 49 | 31 | 12 | 124 | 15 | 9 | 8 | 13 | 45 | 169 |
| | # units | 3,566 | 4,933 | 2,745 | 1,599 | 12,843 | 1,096 | 897 | 604 | 1,104 | 3,701 | 16,544 |
| | Mtge \$\$ (mils) | \$162.7 | \$277.1 | \$162.8 | \$98.0 | \$700.7 | \$47.1 | \$38.3 | \$20.8 | \$39.8 | \$146.0 | \$846.7 |
| | % of FY loans | 5.0% | 7.8% | 5.3% | 2.4% | 5.3% | 23.4% | 11.7% | 9.6% | 15.5% | 14.6% | 6.4% |
| | % of FY units | 3.5% | 5.9% | 3.5% | 2.4% | 3.9% | 14.5% | 9.6% | 6.0% | 13.6% | 10.6% | 4.5% |
| | % of FY \$\$ | 4.0% | 7.2% | 4.3% | 3.0% | 4.7% | 15.8% | 11.4% | 4.8% | 10.7% | 10.1% | 5.1% |
| DETROIT | # loans | 10 | 14 | 14 | 12 | 50 | | | 1 | 4 | 5 | 55 |
| | # units | 1,055 | 1,513 | 1,620 | 2,027 | 6,215 | | | 108 | 405 | 513 | 6,728 |
| | Mtge \$\$ (mils) | \$36.4 | \$85.7 | \$67.9 | \$92.3 | \$282.3 | | | \$3.0 | \$11.6 | \$14.6 | \$296.9 |
| | % of FY loans | 1.6% | 2.2% | 2.4% | 2.4% | 2.1% | 0.0% | 0.0% | 1.2% | 4.8% | 1.6% | 2.1% |
| | % of FY units | 1.0% | 1.8% | 2.1% | 3.0% | 1.9% | 0.0% | 0.0% | 1.1% | 5.0% | 1.5% | 1.8% |
| | % of FY \$\$ | 0.9% | 2.2% | 1.8% | 2.8% | 1.9% | 0.0% | 0.0% | 0.7% | 3.1% | 1.0% | 1.8% |
| FORT WORTH | # loans | 81 | 82 | 82 | 59 | 304 | 3 | 4 | 4 | 2 | 13 | 317 |
| | # units | 14,557 | 13,750 | 13,297 | 9,108 | 50,712 | 250 | 665 | 272 | 120 | 1,307 | 52,019 |
| | Mtge \$\$ (mils) | \$515.6 | \$512.3 | \$615.3 | \$421.8 | \$2,065.0 | \$8.9 | \$16.5 | \$7.2 | \$1.9 | \$34.6 | \$2,099.6 |
| | % of FY loans | 12.7% | 13.1% | 14.1% | 12.0% | 13.0% | 4.7% | 5.2% | 4.8% | 2.4% | 4.2% | 12.0% |
| | % of FY units | 14.3% | 16.4% | 16.9% | 13.4% | 15.3% | 3.3% | 7.1% | 2.7% | 1.5% | 3.7% | 14.2% |
| | % of FY \$\$ | 12.7% | 13.3% | 16.3% | 12.7% | 13.8% | 3.0% | 4.9% | 1.7% | 0.5% | 2.4% | 12.8% |
| GREENSBORO | # loans | 37 | 42 | 46 | 33 | 158 | | | | | | 158 |
| | # units | 4,460 | 5,019 | 6,306 | 5,011 | 20,796 | | | | | | 20,796 |
| | Mtge \$\$ (mils) | \$159.1 | \$245.8 | \$321.4 | \$252.6 | \$978.9 | | | | | | \$978.9 |
| | % of FY loans | 5.8% | 6.7% | 7.9% | 6.7% | 6.8% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 6.0% |
| | % of FY units | 4.4% | 6.0% | 8.0% | 7.4% | 6.3% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 5.7% |
| | % of FY \$\$ | 3.9% | 6.4% | 8.5% | 7.6% | 6.5% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 5.9% |
| JACKSONVILLE | # loans | 46 | 38 | 33 | 30 | 147 | 6 | 10 | 10 | | 26 | 173 |
| | # units | 8,678 | 5,812 | 4,899 | 5,114 | 24,503 | 1,600 | 2,480 | 2,655 | | 6,735 | 31,238 |
| | Mtge \$\$ (mils) | \$365.2 | \$266.9 | \$232.8 | \$287.1 | \$1,152.0 | \$67.4 | \$91.8 | \$143.1 | | \$302.3 | \$1,454.3 |
| | % of FY loans | 7.2% | 6.1% | 5.7% | 6.1% | 6.3% | 9.4% | 13.0% | 12.0% | 0.0% | 8.4% | 6.6% |
| | % of FY units | 8.5% | 6.9% | 6.2% | 7.5% | 7.4% | 21.2% | 26.5% | 26.5% | 0.0% | 19.2% | 8.5% |
| | % of FY \$\$ | 9.0% | 6.9% | 6.2% | 8.7% | 7.7% | 22.6% | 27.3% | 33.0% | 0.0% | 21.0% | 8.8% |

| | | | | | | Basic FHA | | | | | Risk | Grand |
|---------------|------------------|---------|-----------|----------------|---------|-----------|--------|---------------|--------------|--------------|--------------|-----------|
| | | | | | | Total | | | | | Sharing | Total |
| | | | Basic FHA | | | 100 | | haring | | | Total | |
| HUB | Data | FY 97 | FY 98 | FY 99 | FY 00 | | FY 97 | FY 98 | FY 99 | FY 00 | | |
| KANSAS CITY | # loans | 26 | 18 | 27 | 27 | 98 | 1 | 1 | | 7 | 9 | 107 |
| | # units | 4,157 | 2,825 | 4,103 | 3,084 | 14,169 | 100 | 120 | | 520 | 740 | 14,909 |
| | Mtge \$\$ (mils) | \$118.9 | \$133.6 | \$177.9 | \$122.0 | \$552.4 | \$2.0 | \$1.5 | | \$10.9 | \$14.4 | \$566.8 |
| | % of FY loans | 4.1% | 2.9% | 4.6% | 5.5% | 4.2% | 1.6% | 1.3% | 0.0% | 8.3% | 2.9% | 4.1% |
| | % of FY units | 4.1% | 3.4% | 5.2% | 4.5% | 4.3% | 1.3% | 1.3% | 0.0% | 6.4% | 2.1% | 4.1% |
| | % of FY \$\$ | 2.9% | 3.5% | 4.7% | 3.7% | 3.7% | 0.7% | 0.4% | 0.0% | 2.9% | 1.0% | 3.4% |
| LOS ANGELES | # loans | 39 | 32 | 47 | 12 | 130 | 8 | 5 | 4 | 2 | 19 | 149 |
| | # units | 5,961 | 3,606 | 3,291 | 1,438 | 14,296 | 1,715 | 480 | 264 | 149 | 2,608 | 16,904 |
| | Mtge \$\$ (mils) | \$210.5 | \$106.8 | \$147.0 | \$70.5 | \$534.8 | \$52.1 | \$16.8 | \$13.8 | \$8.9 | \$91.6 | \$626.4 |
| | % of FY loans | 6.1% | 5.1% | 8.1% | 2.4% | 5.6% | 12.5% | 6.5% | 4.8% | 2.4% | 6.2% | 5.6% |
| | % of FY units | 5.9% | 4.3% | 4.2% | 2.1% | 4.3% | 22.7% | 5.1% | 2.6% | 1.8% | 7.4% | 4.6% |
| | % of FY \$\$ | 5.2% | 2.8% | 3.9% | 2.1% | 3.6% | 17.5% | 5.0% | 3.2% | 2.4% | 6.4% | 3.8% |
| MINNEAPOLIS | # loans | 48 | 50 | 33 | 29 | 160 | 5 | 8 | 6 | 4 | 23 | 183 |
| | # units | 6,505 | 5,154 | 4,116 | 3,279 | 19,054 | 388 | 532 | 704 | 398 | 2,022 | 21,076 |
| | Mtge \$\$ (mils) | \$245.3 | \$207.5 | \$215.5 | \$181.4 | \$849.8 | \$10.8 | \$13.9 | \$7.4 | \$9.4 | \$41.4 | \$891.2 |
| | % of FY loans | 7.5% | 8.0% | 5.7% | 5.9% | 6.9% | 7.8% | 10.4% | 7.2% | 4.8% | 7.5% | 6.9% |
| | % of FY units | 6.4% | 6.1% | 5.2% | 4.8% | 5.7% | 5.1% | 5.7% | 7.0% | 4.9% | 5.8% | 5.7% |
| | % of FY \$\$ | 6.0% | 5.4% | 5.7% | 5.5% | 5.7% | 3.6% | 4.1% | 1.7% | 2.5% | 2.9% | 5.4% |
| NEW YORK | # loans | 10 | 12 | 7 | 13 | 42 | | 1 | 1 | | 2 | 44 |
| | # units | 3,357 | 2,491 | 1,617 | 3,160 | 10,625 | | 72 | 87 | | 159 | 10,784 |
| | Mtge \$\$ (mils) | \$174.3 | \$191.8 | \$159.0 | \$215.5 | \$740.6 | | \$3.1 | \$4.2 | | \$7.3 | \$747.9 |
| | % of FY loans | 1.6% | 1.9% | 1.2% | 2.7% | 1.8% | 0.0% | 1.3% | 1.2% | 0.0% | 0.6% | 1.7% |
| | % of FY units | 3.3% | 3.0% | 2.1% | 4.7% | 3.2% | 0.0% | 0.8% | 0.9% | 0.0% | 0.5% | 2.9% |
| | % of FY \$\$ | 4.3% | 5.0% | 4.2% | 6.5% | 4.9% | 0.0% | 0.9% | 1.0% | 0.0% | 0.5% | 4.5% |
| PHILADELPHIA | # loans | 17 | 17 | 20 | 21 | 75 | 1 | | 1 | 4 | 6 | 81 |
| | # units | 4,461 | 2,663 | 4,053 | 3,684 | 14,861 | 63 | | 61 | 327 | 451 | 15,312 |
| | Mtge \$\$ (mils) | \$234.2 | \$209.3 | \$195.7 | \$163.4 | \$802.5 | \$0.7 | | \$0.8 | \$31.5 | \$32.9 | \$835.4 |
| | % of FY loans | 2.7% | 2.7% | 3.4% | 4.3% | 3.2% | 1.6% | 0.0% | 1.2% | 4.8% | 1.9% | 3.1% |
| | % of FY units | 4.4% | 3.2% | 5.2% | 5.4% | 4.5% | 0.8% | 0.0% | 0.6% | 4.0% | 1.3% | 4.2% |
| | % of FY \$\$ | 5.8% | 5.4% | 5.2% | 4.9% | 5.3% | 0.2% | 0.0% | 0.2% | 8.4% | 2.3% | 5.1% |
| SAN FRANCISCO | # loans | 44 | 47 | 38 | 39 | 168 | 5 | 7 | 10 | 14 | 36 | 204 |
| | # units | 8,410 | 6,989 | 4,509 | 5,257 | 25,165 | 421 | 709 | 1,125 | 1,216 | 3,471 | 28,636 |
| | Mtge \$\$ (mils) | \$341.4 | \$312.8 | \$267.7 | \$270.9 | \$1,192.9 | \$16.5 | \$46.0 | \$47.4 | \$77.3 | \$187.2 | \$1,380.1 |
| | % of FY loans | 6.9% | 7.5% | 6.5% | 8.0% | 7.2% | 7.8% | 9.1% | 12.0% | 16.7% | 11.7% | 7.7% |
| | % of FY units | 8.3% | 8.3% | 5.7% | 7.7% | 7.6% | 5.6% | 7.6% | 11.2% | 15.0% | 9.9% | 7.8% |
| | % of FY \$\$ | 8.4% | 8.1% | 7.1% | 8.2% | 7.9% | 5.5% | 13.7% | 10.9% | 20.7% | 13.0% | 8.4% |

| | |] | Basic FHA | | | Basic FHA Total | Risk S | haring | | | Risk Sharing Total | Grand Total |
|------------------------|------------------|-----------|-----------|-----------|-----------|--------------------|---------|--------------|---------------|---------|--------------------------|----------------|
| HUB | Data | FY 97 | FY 98 | FY 99 | FY 00 | | FY 97 | FY 98 | FY 99 | FY 00 | | |
| SEATTLE | # loans | 22 | 14 | 13 | 8 | 57 | 1 | 3 | 5 | 8 | 17 | 74 |
| | # units | 2,864 | 1,405 | 1,188 | 724 | 6,181 | 78 | 235 | 435 | 529 | 1,277 | 7,458 |
| | Mtge \$\$ (mils) | \$114.8 | \$75.3 | \$51.7 | \$37.9 | \$279.7 | \$1.5 | \$7.9 | \$19.4 | \$21.2 | \$50.0 | \$329.7 |
| | % of FY loans | 3.5% | 2.2% | 2.2% | 1.6% | 2.4% | 1.6% | 3.9% | 6.0% | 9.5% | 5.5% | 2.8% |
| | % of FY units | 2.8% | 1.7% | 1.5% | 1.1% | 1.9% | 1.0% | 2.5% | 4.3% | 6.5% | 3.6% | 2.0% |
| | % of FY \$\$ | 2.8% | 1.9% | 1.4% | 1.1% | 1.9% | 0.5% | 2.4% | 4.5% | 5.7% | 3.5% | 2.0% |
| Total # loans | | 636 | 626 | 581 | 490 | 2333 | 64 | 77 | 83 | 84 | 308 | 2641 |
| Total # units | | 101,725 | 83,985 | 78,501 | 67,929 | 332,140 | 7,559 | 9,366 | 10,020 | 8,124 | 35,069 | 367,209 |
| Total Mtge \$\$ (mils) | | \$4,070.8 | \$3,864.6 | \$3,770.8 | \$3,308.2 | \$15,014.4 | \$298.4 | \$336.0 | \$433.8 | \$373.4 | \$1,441.6 | \$16,456.0 |